



COMPANY

Country	United Kingdom
Number of Employees	69'929
Web	www.kingfisher.com

Share

Market cap (mil)	3'253
Currency	GBP
High 52 week	213.5
Low 52 week	89.0
Last Price	137.8

Key Data

	2007	2008E
Sales (mil)	9'364	10'089
EPS	0.11	0.12
P/E Ratio	11.78	12.53

Source: Bloomberg / September 03, 2008

Sales in

Alcohol	No
Armaments	No
Firearms	No
Tobacco	No
Gambling	No

Source: EIRIS, SAM Research

COMPANY DESCRIPTION

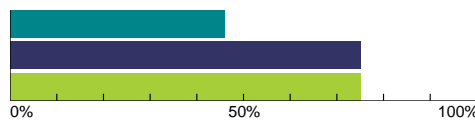
Kingfisher Plc is a London-based international home improvement retailer. Kingfisher was founded through a buyout deal of the British Woolworths chain by Paternoster Stores Ltd. The company's main retail brands run on the concept of do-it-yourself (DIY) that includes products such as complete kitchens, bathrooms and bedrooms. The company offers these products through a network of about 780 retail stores, located mainly in the United Kingdom, Europe and Asia. It is the market leader in the UK, France, Poland, Italy, China and Taiwan. The retail brands of the group consist of B&Q, Castorama, Screwfix Direct, Trade Depot, Brico Depot, KOCTAS and Hornbach. The company also has a 21 percent interest in Hornbach, Germany's leading DIY warehouse retailer.

SUSTAINABILITY PERFORMANCE

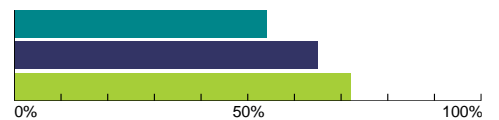
Kingfisher plc considers sustainability as a top priority in its agenda, which makes it the leader in the retail sector. During 2007, the company worked with 'Forum for the Future', a sustainable development charity, to develop a revised sustainability strategy that helped the company identify sustainability opportunities and challenges for the business over the next ten years. The strategic pillars supporting the company's performance in the economic dimension are its excellence in understanding the true customer experience and incorporating feedback into the business, which lead to successful brand positioning. On the environment front, the company set targets to reduce its emission and focus on using eco-friendly products, thus enabling customers to reduce their carbon footprint. The company has also been working with the Carbon Trust and Enviros on a methodology to measure its carbon footprint, and has improved its performance in areas, such as energy use, store waste management and timber sourcing. The company strongly promotes human development and has initiated various training and development programs. Further, Kingfisher empowered its stakeholder engagement process by setting up a new stakeholder panel as part of the assurance process for its CR report.

SUSTAINABILITY SCORES

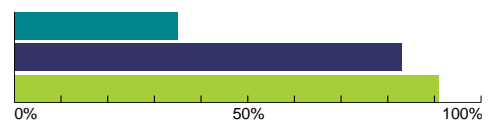
Total Score



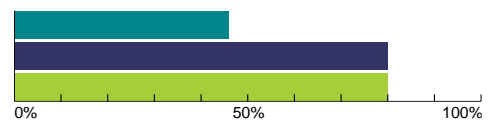
Economic Dimension



Environmental Dimension



Social Dimension



■ DJSI sector average on a global basis
■ Kingfisher Plc
■ Best company on a global basis within DJSI sector

For information on assessment criteria, visit www.sustainability-indexes.com

«Corporate Sustainability is a business approach to create long term shareholder value by embracing opportunities and managing risks deriving from economic, environmental and social developments.»

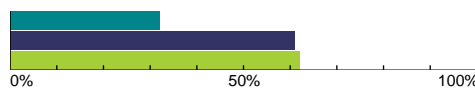
INDUSTRY DRIVING FORCES

Increasingly, the retail market is being taken over by multinational conglomerates with huge supply and distribution chains, inventory management systems and wide scale marketing plans. Retailers have to continuously collect customer information to detect their buying patterns so as to become more agile, responsive, and efficient in implementing solid customer relationship management. At the operational level, the efficiency of transport systems and the use and disposal of packaging have to be addressed. E-commerce and home delivery services are becoming indispensable elements in the competitive retail market. Ethical sourcing has gained significance amongst various stakeholders; although it increases the cost, the consumers are willing to pay a premium for adopting healthy environmental practices. With regard to this, retail companies need to establish long-term stable relationships with their suppliers and increase their transparency through reporting along the supply chain to minimise economic, social and reputational risks.

COMPANY PERFORMANCE FOR SELECTED CRITERIA

ECONOMIC

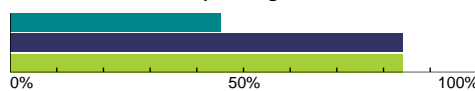
Brand Management



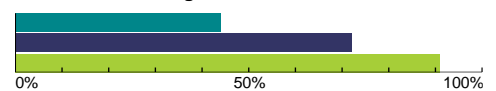
Corporate Governance



Customer Relationship Management

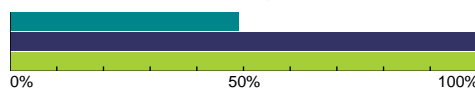


Risk & Crisis Management

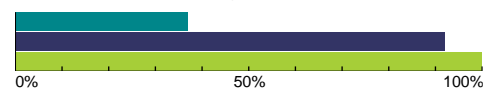


ENVIRONMENTAL

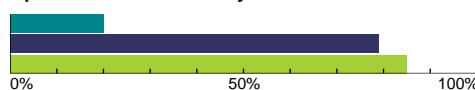
Environmental Policy / Management



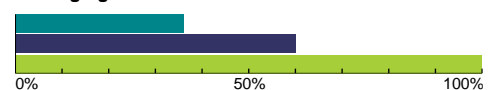
Environmental Reporting



Operational Eco-Efficiency

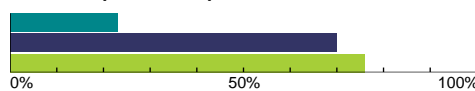


Packaging

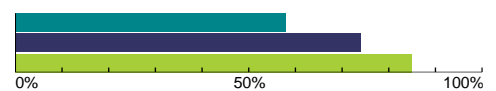


SOCIAL

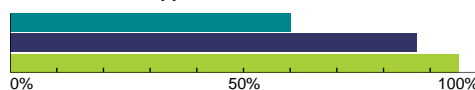
Human Capital Development



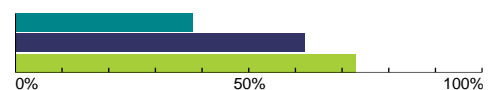
Labor Practice Indicators



Standards for Suppliers



Talent Attraction & Retention



- DJSI sector average on a global basis
- Kingfisher Plc
- Best company on a global basis within DJSI sector

Contact
SAM Research AG
Josefstrasse 218
CH-8005 Zurich · Switzerland
Tel. +41 44 653 10 10
Fax +41 44 653 10 50
info@sam-group.com
www.sam-group.com

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