



#### COMPANY

|                     |                  |
|---------------------|------------------|
| Country             | Spain            |
| Number of Employees | 23'159           |
| Web                 | www.iberdrola.es |

#### Share

|                  |        |
|------------------|--------|
| Market cap (mil) | 41'448 |
| Currency         | EUR    |
| High 52 week     | 12.0   |
| Low 52 week      | 7.6    |
| Last Price       | 8.3    |

#### Key Data

|             | 2007   | 2008E  |
|-------------|--------|--------|
| Sales (mil) | 17'943 | 22'429 |
| EPS         | 0.55   | 0.63   |
| P/E Ratio   | 10.35  | 15.04  |

Source: Bloomberg / September 03, 2008

#### Sales in

|           |    |
|-----------|----|
| Alcohol   | No |
| Armaments | No |
| Firearms  | No |
| Tobacco   | No |
| Gambling  | No |

Source: EIRIS, SAM Research

#### COMPANY DESCRIPTION

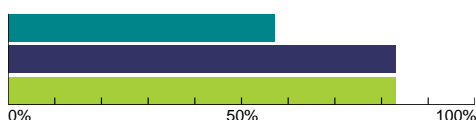
Grupo Iberdrola S.A. (Iberdrola) is a private electric utility company based in Spain. The group is engaged in generation, transmission, distribution and marketing of electricity and natural gas. It operates in about 40 countries, mainly in the Atlantic area, and serves over 25 million customers with around 42,000 MW of installed capacity. With the acquisition of Scottish Power in 2007, the company has become one of the largest energy companies in the world. The group now has 39 percent of its overall output being produced by renewable sources, making it the largest renewable energy operator in the world. In December 2007, it floated 20% of its renewable energy activities through the listing of Iberdrola Renovables.

#### SUSTAINABILITY PERFORMANCE

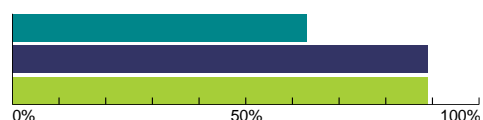
Iberdrola has attained a leadership position in the utility sector. The company is well-positioned to face the environmental challenges arising from sustainability due to its strategic developments that include innovation and eco-efficiency. Iberdrola focuses on the application of clean technologies, such as gas combined-cycle plants and renewable energy sources, along with existing generation facilities having a strong hydro, wind and nuclear power component. Iberdrola has an Environmental Management System to establish measures to minimise risks in production and distribution. The company also conducts regular internal and external audits to verify and improve the system's effectiveness. In 2007, Iberdrola launched a pilot program to measure effect of steps taken to reduce the magnitude and the nature of energy use. The company has a favorable framework of labour relations based on equality of opportunity, non-discrimination and respect for diversity. In addition, Iberdrola offers a safe and healthy environment to its employees and facilitates communication within the workforce.

#### SUSTAINABILITY SCORES

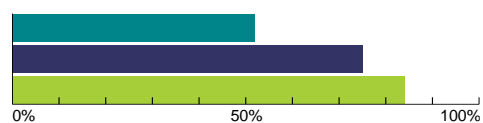
##### Total Score



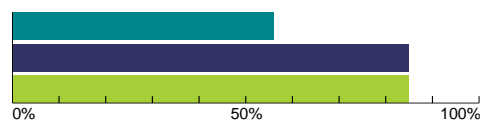
##### Economic Dimension



##### Environmental Dimension



##### Social Dimension



■ DJSI sector average on a global basis  
■ Grupo Iberdrola  
■ Best company on a global basis within DJSI sector



«Corporate Sustainability is a business approach to create long term shareholder value by embracing opportunities and managing risks deriving from economic, environmental and social developments.»

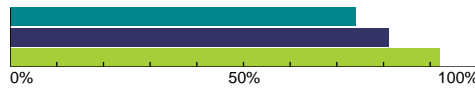
### INDUSTRY DRIVING FORCES

The liberalisation of electricity markets, increasing attention to global warming and growing demand for energy in emerging economies are reshaping the landscape of electric utilities globally. Regulation and environmental issues are likely to remain at the top of utility boardroom agendas. For companies in this sector, these trends give rise to the growing demand for cleaner, renewable and distributed energy, while enabling diversification of fuel sources and energy services. As such, electric utilities have a responsibility to enhance both supply-side and demand-side energy efficiency as a key component of reducing environmental impacts. At the same time, electricity companies are faced with increased competition and price volatility, greenhouse gas emissions from carbon-intensive power generation, and potential opposition to large infrastructure projects. Despite its low carbon profile, nuclear power remains exposed to public scrutiny, investment and decommissioning costs, and nuclear waste disposal.

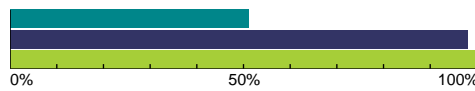
### COMPANY PERFORMANCE FOR SELECTED CRITERIA

#### ECONOMIC

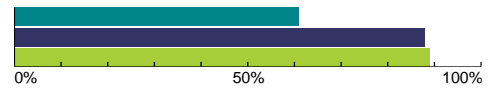
##### Corporate Governance



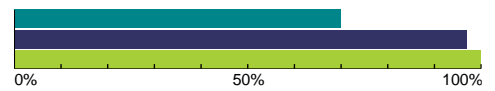
##### Future Markets



##### Customer Relationship Management

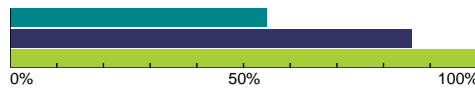


##### Risk & Crisis Management

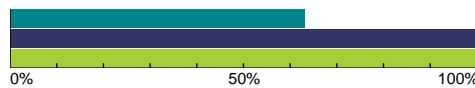


#### ENVIRONMENTAL

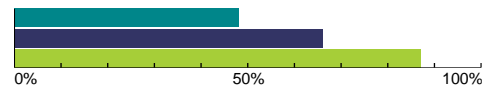
##### Climate Strategy



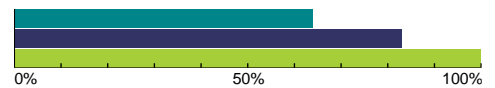
##### Environmental Reporting



##### Electricity Generation

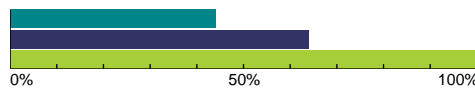


##### Transmission & Distribution

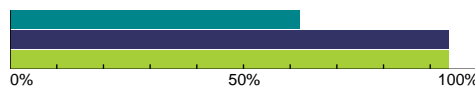


#### SOCIAL

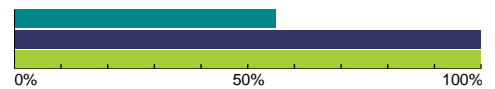
##### Human Capital Development



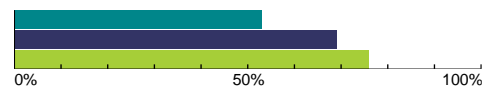
##### Stakeholder Engagement



##### Occupational Health & Safety



##### Talent Attraction & Retention



- DJSI sector average on a global basis
- Grupo Iberdrola
- Best company on a global basis within DJSI sector

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